

Our global footprint

Glanbia has a strong position in key food markets and sectors around the world and an ongoing investment programme continued to expand operations in Ireland, China, Nigeria and the USA during 2008. In developed economies the focus is on health, wellness and general nutrition. In developing economies the Group is building a range of products which can deliver mass market nutrition.

Market positions

International

No.1

- Irish dairy processor
- Irish cheese producer
- American-style cheddar cheese in the USA
- Global supplier of whey protein isolates
- European producer of casein
- North American producer of flax seed derivatives

No.2

- Globally in sports nutrition business to consumer sector

No.3

- Globally in micro-nutrient solutions

Ireland

No.1

- Fresh milk
- Fresh cream
- Fruit yogurts

- Fromage frais
- Fresh soups
- Brand block cheddar cheese

Joint Ventures & Associates

No.1

- Pizza cheese supplier in Europe
- American-style cheddar cheese in USA

No.3

- Consumer packaged dairy powders in Nigeria



Total Group including Joint Ventures & Associates

4,300 employees

4,900 milk suppliers

5.3 billion litres of milk processed

432,000 tonnes cheese produced

225,000 tonnes food ingredients manufactured

Ireland

Irish operations include Consumer Foods and Agribusiness & Property. Consumer Foods has 10 locations producing a range of branded milk, fresh dairy products, natural cheeses and fresh soups. Agribusiness has 61 locations and is the Group's key linkage with its farmer supply base. Food Ingredients Ireland has two manufacturing facilities producing cheese and a range of food ingredients. Also located in Ireland is the Group's headquarters and Innovation Centre.

UK

Glanbia Cheese has processing facilities in Northern Ireland and Wales manufacturing mozzarella cheese. It is a 50:50 joint venture with Leprino Foods, USA. Glanbia Nutritionals UK, located in Middlesborough, manufactures high protein bars, beverages and ready to mix ingredients for the sports performance market.

Belgium

Glanbia Nutritionals has a sales office in Brussels.

Germany

Glanbia Nutritionals Deutschland produces customised micro-nutrient premixes for Europe, Middle East and Africa from a facility in Orsingen-Nenzingen.

China

Glanbia Nutritionals, located in Suzhou, has a premix facility supplying customers globally. Glanbia also has a sales office in Shanghai.

Nigeria

Nutricima, located near Lagos, supplies reconstituted evaporated milk, milk powder and energy powder to the Nigerian market and is a 50:50 joint venture with PZ Cussons plc.

Malaysia

Glanbia Nutritionals has a sales office in Kuala Lumpur.

Singapore

Glanbia Nutritionals has a sales office in Singapore.

Indonesia

Glanbia Nutritionals has a sales office in Jakarta.